

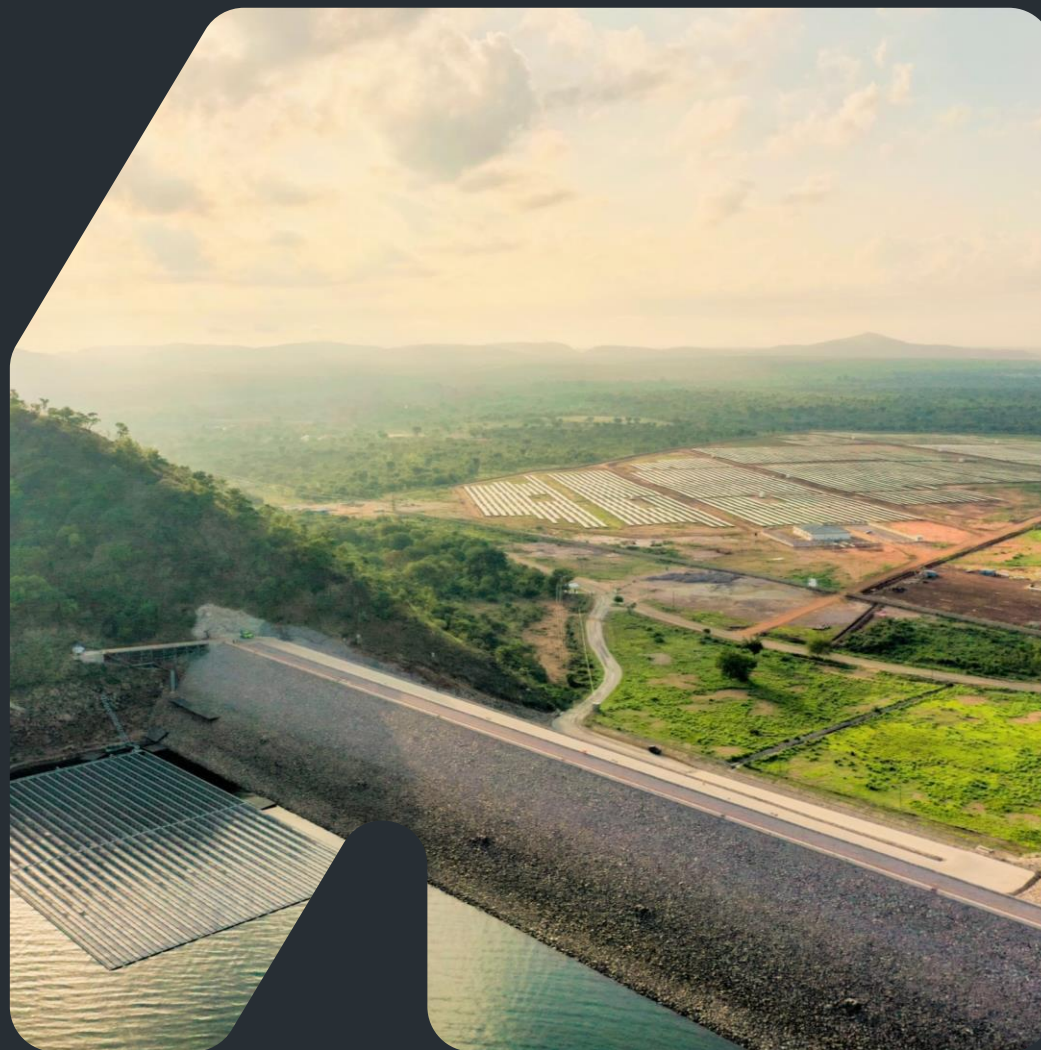


# Multiconsult

**a leading consultancy firm and one-stop-shop within renewable energy and infrastructure**

Renováveis em Moçambique  
3rd Business Conference, November 2023

Sebastian Hack





# Multiconsult Group

## A Leading International Engineering Consultancy Firm

■ **1908**

Founding Year

■ **3,350**

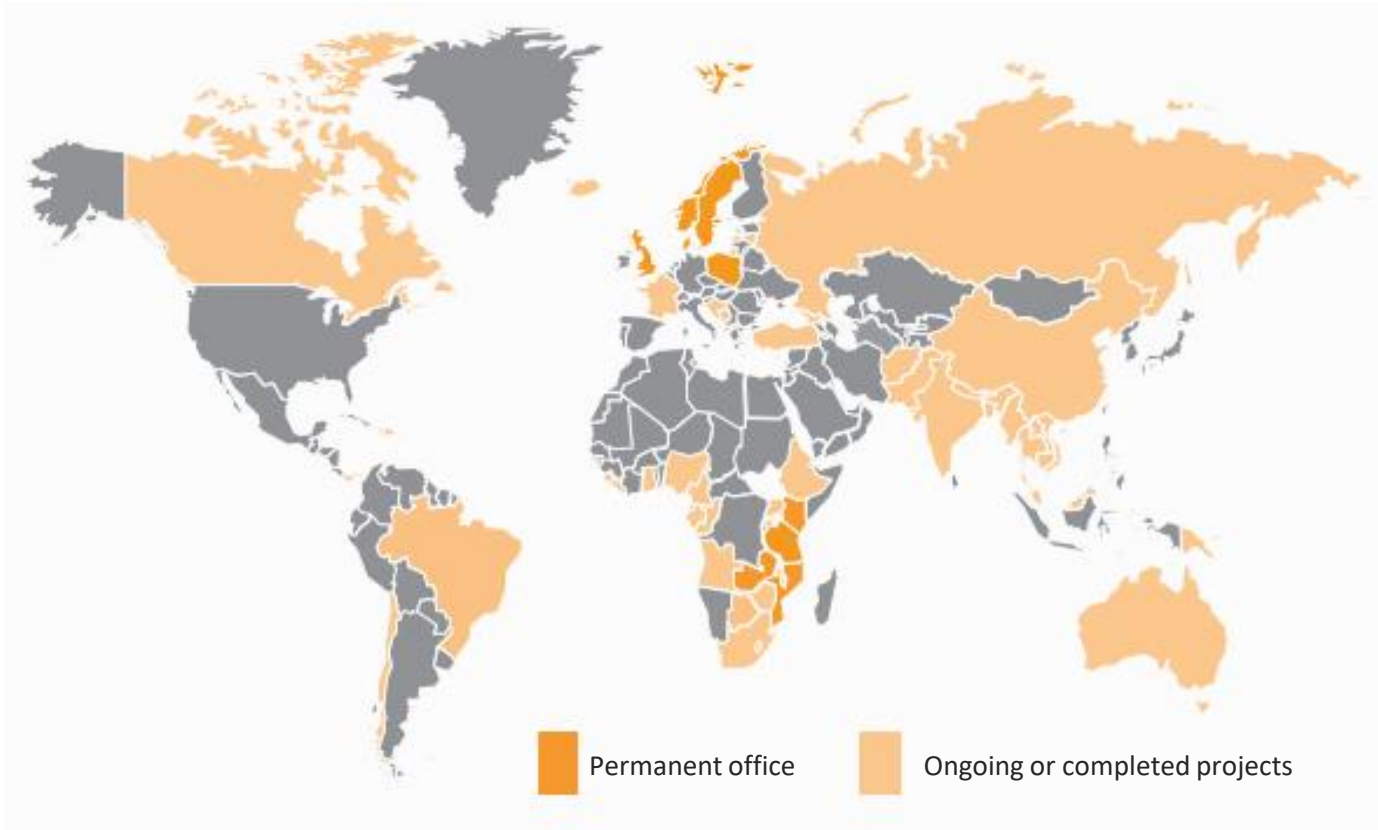
Employees

■ **393 MUSD**

Operating Revenue (2022)

■ **Oslo**

Headquarter



- active in Africa for more than 50 years
- worked and delivered in more than 30 African countries
- permanent presence in Mozambique, Kenya, Tanzania, Zambia and Tanzania (Norplan Tanzania Ltd)



# Renewable Energy Business Areas

Support throughout the full value chain and all project phases



WINDPOWER



HYDROPOWER



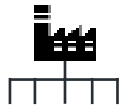
SOLAR PV



TRANSMISSION



STORAGE



DISTRIBUTION



DISTRICT HEATING



ENERGY EFFICIENT BUILDINGS

Project Management & Control | Owners Engineering

Due Diligence | Lender's & Investor's Advisor

Planning & Consents

Concept & Feasibility Studies

Detail Engineering

Construction Supervision

O&M Upgrades

Environmental & HSE Compliance

Analysis, Research & Advisory

# Comprehensive Tender and Procurement Services

Procurement is a process (think: GET FiT Mozambique)



Example of relevant services

## Design Phase

- Market Assessment
- Feasibility Study / Site Studies
- Tender Design
- Procurement Strategy
- Tender Documentation

## Implementation Phase

- Tender Management
- Bid Evaluation
- Award and Contracting
- Grid integration
- Supervision / Independent Engineer Services
- Financial and Disbursement Mgmt
- Capacity Building

## Construction Supervision & Monitoring

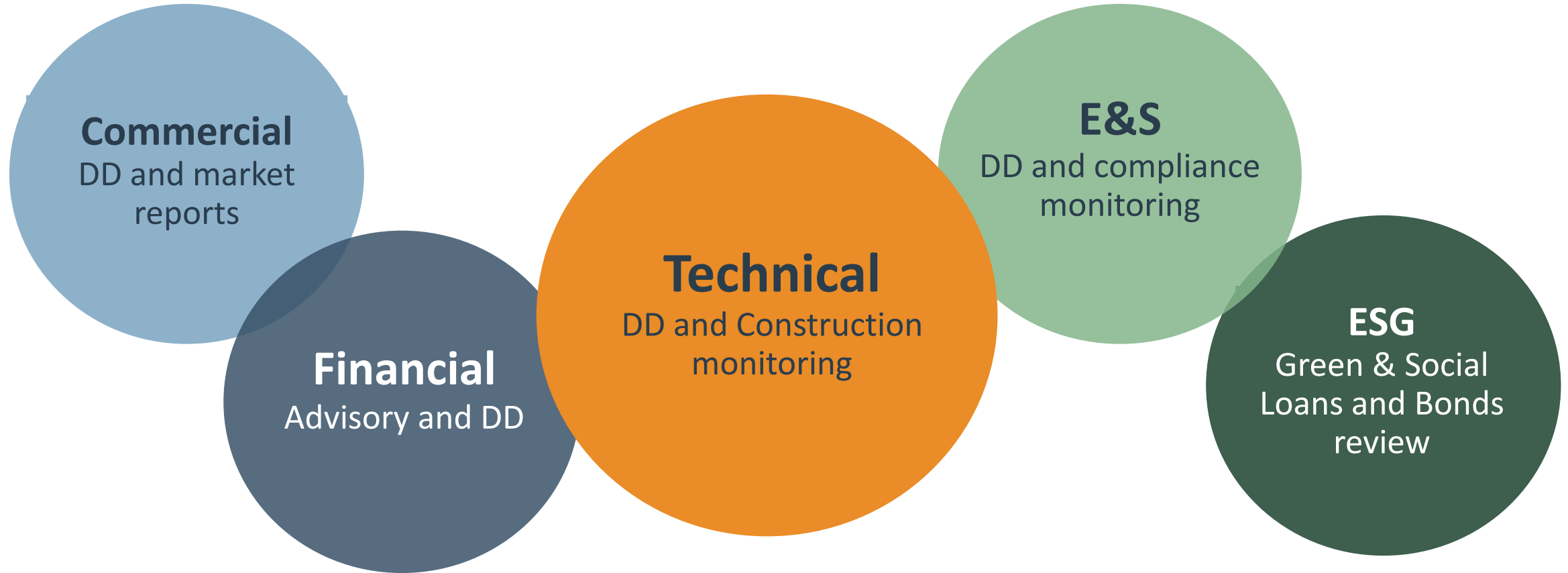
- Tender management
- Bid Evaluation
- Award and Contracting
- Grid integration
- Supervision / Independent Engineer services
- Financial and disbursement Mgmt
- Capacity building

Every single procurement programme requires a **tailor-made, fit-for-purpose** service package depending on the **specific needs, own capabilities and targets** of the client (and/or partner).



# Transaction Advisory and Due Diligence Services

## Finding value, uncovering risk in your Renewable Energy portfolio



# Renewable Energy Advisory Services

## Why work with Multiconsult?

- **300 employees** dedicated to RE
- **expertise** across all RE technologies and power systems
- **interdisciplinary** consultant team beyond engineering (E&S, economists, etc.pp.)
- **Global footprint** and partner network
- in-depth **market knowledge** with strong presence and **track record in Africa**







# Get in touch!

**Sebastian Hack**

**Principal Advisor**

**[sebastian.hack@multiconsult.no](mailto:sebastian.hack@multiconsult.no)**

**+47 414 27 515**

