



3ª Conferência Empresarial

Renováveis em Moçambique

2023 3rd Business Conference

Renewables in Mozambique 2023

24 Novembro | November • Hotel Montebelo Indy Maputo
no seguimento | following the Mozambique-EU Global Gateway Investment Forum

EVENT REPORT

ORGANIZAÇÃO
ORGANIZED BY



APOIO
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“RenMoz 2023 was a SUCCESS and established itself as the biggest Conference in the renewable energy sector in Mozambique”



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In Numbers...

+1.000
registered
participants

+ 260
Attendees
on site

31
Speakers

17
Investors
Attending

12
Pitching
companies

13
Sponsors

7
Exhibition
stands



RENMOZ 2023

After the [2021](#) and [2022](#) editions, the **Business Conference – Renewables in Mozambique 2023 (RenMoz 2023)** returned to Maputo on **November 24th**, at the Montebelo Indy Maputo Hotel, following the [Mozambique-EU Global Gateway Investment Forum](#) that took place on November 22nd and 23rd.

Conference Highlights

Institutional sessions to present government strategies and disseminate priority projects

Official launch of the 3rd edition of the "Briefing: Renewables in Mozambique 2023" and GET.invest Market Insights for IPPs and C&I

How to Access Resources

Private sector pitching

Networking opportunities



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PROGRAMME

A full day [Programme](#) brought together companies from the Mozambican and international renewable energy sector, together with governmental institutions, international development partners, academia and financiers.

The day started with institutional sessions to present government strategies, disseminate priority projects and the officially launch the 3rd edition of the "Briefing: Renewables in Mozambique 2023".

The afternoon was focused entirely on the private sector, exploring strategies for accessing resources, including tenders; products, services and partners available in Mozambique.

08:00	Registo <i>Registration</i>
08:30	SESSÃO DE ABERTURA <i>OPENING SESSION</i> António Saide – Vice-Ministro dos Recursos Minerais e Energia <i>Vice-Minister for Mineral Resources and Energy</i> - MIREME Ronald Münch – Embaixador da Alemanha em Moçambique <i>German Ambassador in Mozambique</i> Ricardo Pereira – Presidente <i>President</i> - AMER
08:45	LANÇAMENTO OFICIAL DO "RESUMO: RENOVÁVEIS EM MOÇAMBIQUE 2023" E DOS "MARKET INSIGHTS DO GET.INVEST SOBRE PIE E C&I" <i>LAUNCH OF THE "BRIEFING: RENEWABLES IN MOZAMBIQUE 2023" AND "GET.INVEST MARKET INSIGHTS ON IPP AND C&I"</i> Rita Marouço – Gestora de Projecto <i>Project Manager</i> - ALER José Mestre – Coordenador do País <i>Country Coordinator</i> - GET.invest
09:15	ESTRATÉGIA GOVERNAMENTAL E ENQUADRAMENTO REGULATÓRIO <i>GOVERNMENT STRATEGY & REGULATORY FRAMEWORK</i> Marcelina Matalaveia – Directora Nacional de Energia <i>Energy National Director</i> - MIREME Telma Nkutumula – Directora de Assuntos Jurídicos e Apoio ao Consumidor <i>Director of Legal Affairs and Consumer Support</i> - ARENE
10:00	Pausa café <i>Coffee break</i>
10:30	PROJECTOS PRIORITÁRIOS <i>PRIORITY PROJECTS</i> Manuela Rebelo – Presidente <i>President</i> - FUNAE Olga Utchavo – Directora de Energias Renováveis <i>Renewable Energy Director</i> - EDM
11:00	COMO ACEDER A RECURSOS: CONCURSOS DE PROGRAMAS DE APOIO <i>HOW TO ACCESS RESOURCES: SUPPORT PROGRAMS' TENDERS</i> Damião Namuera – Chefe do Departamento, de Energias Renováveis <i>Head of the Renewable Energy Department</i> - MIREME (para apresentar <i>to present</i> - GET FIT) Joaquim Oliveira – FDC (para apresentar <i>to present</i> - FASER) Charles Chidamba – Embaixada da Suécia <i>Swedish Embassy</i> (para apresentar <i>to present</i> - Modern Cooking Facility for Africa) Filipe Mondlane – FUNAE (para apresentar <i>to present</i> - PROENERGIA+)
12:00	Almoço <i>Lunch</i> Patrick Tonui – Head of Policy and Regional Strategy - GOGLA
13:30	COMO ACEDER A RECURSOS: A OFERTA DO SECTOR PRIVADO <i>HOW TO ACCESS RESOURCES: PRIVATE SECTOR OFFER</i> James Verster – Bluenova Enrico Nunziata – Matemo Sebastian Hack – Multiconsult Durante Du – Huawei Boris Atanassov – Greenlight Paulo Raposeiro – Epsilon Miguel Mendes – CJR/GreenVenture Arnoud de Vroomen – SolarWorks Georgios Xenakis – Trama TecnAmbiental (TTA) Chanel Gisage – SparkMeter Paula Duarte Rocha – MDR Advogados
15:30	COMO ACEDER A RECURSOS: INVESTIMENTO <i>HOW TO ACCESS RESOURCES: INVESTMENT</i> Marcus Rother – Consultor Sénior <i>Senior Consultant</i> - GET.invest Finance Catalyst Corentin Billiet – Responsável Sénior de Investimento <i>Senior Investment Officer</i> - EDFI ElectrIFI Anne Kepler – Directora Regional da África Austral <i>Regional Director Southern Africa</i> - DEQ/KIW Danijela Bogdan – Programme Manager External Action Guarantees - DG INTPA
16:15	SESSÃO DE ENCERRAMENTO <i>CLOSING SESSION</i> Mayra Pereira – Presidente <i>President</i> - ALER
16:30	Cocktail para networking <i>Networking cocktail</i>



LAUNCHING KEY DOCUMENTS

Several key documents for Mozambique's renewable energy sector were presented during the Conference.

GOVERNAMENTAL

TECHNICAL

Mozambique Energy Transition Strategy

Electrification Plan for Off-Grid Areas

Renewable Energy Code

Briefing: Renewables in Mozambique 2023

RESUMO

RENOVÁVEIS EM MOÇAMBIQUE 2023

Briefing
 Renewables in Mozambique

Dados Gerais do Sector General Sector Data	Financiamento e Investimento Financing & Investment	Projectos Ligados à Rede Grid-Connected Projects
TAXA DE ELECTRIFICAÇÃO TOTAL TOTAL ELECTRIFICATION RATE 51,3% 2023 // 100% 2030	SUBVENÇÕES DE 312,5 MEUR PARA 24 PROGRAMAS DE RENOVÁVEIS SUBSIDIES OF 312,5 MEUR FOR 24 RENEWABLE ENERGY PROGRAMMES	CAPACIDADE INSTALADA RENOVÁVEL RENEWABLE INSTALLED CAPACITY 75 MW 2023 // 690 MW 2030
CAPACIDADE TOTAL INSTALADA TOTAL INSTALLED CAPACITY 2.841 MW 2023 // 6.462 MW 2030	1.900 MEUR PARA PROJECTOS DE INFRAESTRUTURAS ELÉCTRICAS OU CAPACITAÇÃO INSTITUCIONAL 1.900 MEUR FOR ELECTRICAL INFRASTRUCTURE PROJECTS OR INSTITUTIONAL CAPACITY BUILDING	170 MW EM FECHO FINANCEIRO FINANCING CLOSED 140 MW CONCURSO PROLER PROLER TENDER 45 MW 1ª RONDA CONCURSOS GET FIT GET FIT 1ST ROUND
62% DA GERAÇÃO RENOVÁVEL 62% OF RENEWABLE GENERATION IN 2023	INVESTIMENTO PRIVADO DE 7.811 MU\$DO PARA 25 PROJECTOS 25 PRIVATE INVESTMENT PROJECTS WITH A TOTAL VALUE EQUIVALENT TO 7.811 MU\$DO	260 MW ESTUDIOS DE PRE-VIABILIDADE PRE-FEASIBILITY STUDIES
27% ELECTRICIDADE EXPORTADA EM 2023 27% ELECTRICITY EXPORT IN 2023	Autocconsumo Self-consumption	Mini-Redes Mini-Grids
173 MW POTENCIAL DE MERCADO TOTAL C&I SOLAR AVALIADO EM 206 MEUR 173 MW TOTAL SOLAR MARKET POTENTIAL VALUED AT 206 MEUR	111 MINI-REDES DO FUNAE CORRESPONDENTES A 11,6 MW 111 FUNAE MINI-GRIDS CORRESPONDING TO A TOTAL OF 11,6 MW	Sistemas Solares Caseros Solar Home Systems
34,3 MW POTENCIAL DE MERCADO SOLAR FORA DA REDE AVALIADO EM 147 MEUR 34,3 MW OFF-GRID SOLAR MARKET POTENTIAL VALUED AT 147 MEUR	CONCURSOS A SEREM LANÇADOS EM 2024 TENDERS TO BE LAUNCHED IN 2024	8 OPERADORES PRIVADOS DE SSC PAYGO 8 PRIVATE OPERATORS OF PAYGO SHS
430.000 SSC PAYGO VENDIDOS ATÉ 2023 430.000 SHS PAYGO SOLD BY 2023	PUBLICAÇÃO DE REGULAMENTOS LAUNCH OF IMPORTANT REGULATIONS	1,3 M DE HABITAÇÕES POTENCIAL DE MERCADO EM 2023 1,3 M HOUSING MARKET POTENTIAL IN 2023
Cozinha Limpas Clean Cooking	476.000 FIM A SEREM DISTRIBUÍDOS ATÉ SETEMBRO DE 2023 476.000 FCS DISTRIBUTED BY SEPTEMBER 2023	700.000 FIM A SEREM DISTRIBUÍDOS PELOS PROGRAMAS DE APOIO 700.000 FCS TO BE DISTRIBUTED BY 6 SUPPORT PROGRAMS

GET.invest Market Insights for IPPs and C&I

Mozambique: Renewable Energy Independent Power Producer (IPP) Projects

Developer Guide

Mozambique: Commercial and Industrial (C&I) Solar Applications

Developer Guide

TENDER ANNOUNCEMENTS

11 mini-grid clusters for 71 locations before the end of 2023

FASER new window Q1 2024

GET FiT on-grid and off-grid in 2024

MCFA on November 29 2023

PROENERGIA+ in 2024



PITCHING SESSIONS

SUPPORTED BY



Financed by Implemented by

17
 Investors
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 companies

TOPICS

- Main trends and perceptions
- Financial performance and funding
- Ownership and gender diversity in companies
- Business models and income streams
- Ownership and gender diversity in companies
- Market penetration and accessibility
- Production and certification





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REVIEW REN MOZ 2023

Conference Recording



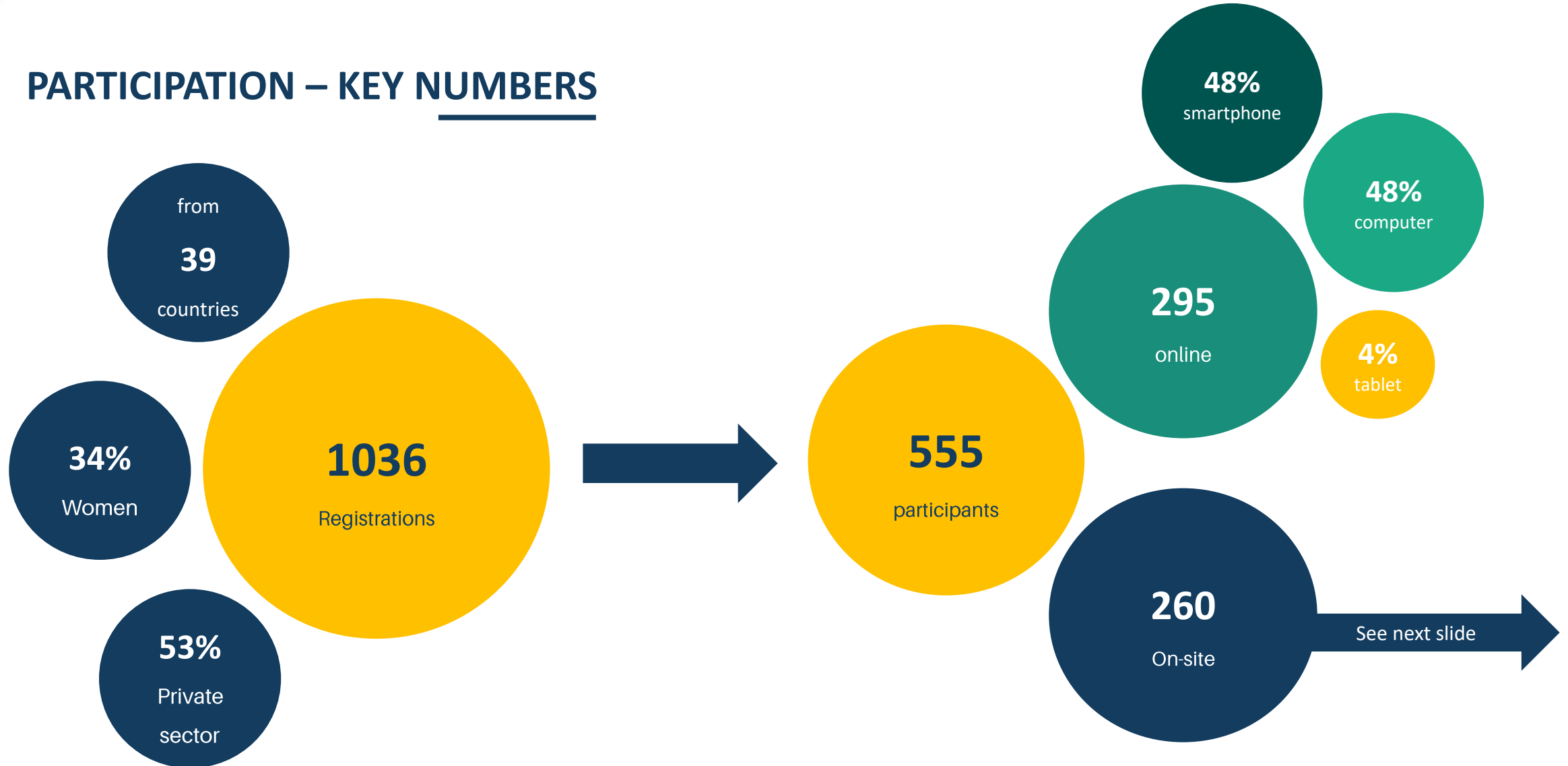
Photo Gallery



Speakers Presentations

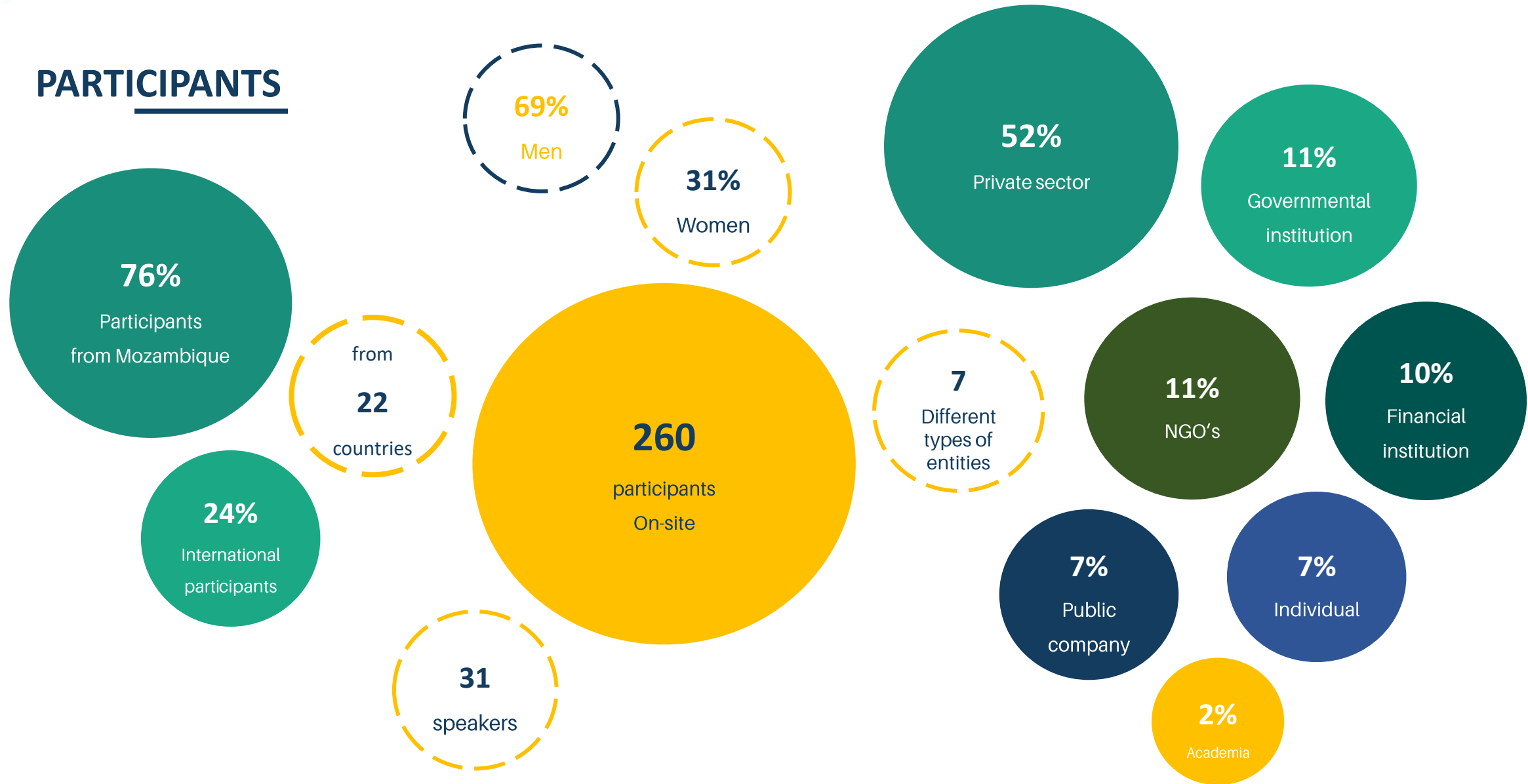


PARTICIPATION – KEY NUMBERS



See next slide

PARTICIPANTS



NETWORKING

This event was planned and organized to facilitate networking opportunities to the different participants, either by having specific zones (e.g. exhibition area) or timings (e.g. cocktail), but also via the event platform, designed to promote online connections and contacts between online and on-site participants.



Conference PLATFORM

180 Online connection requests

135 Online contacts made

PARTICIPANT'S FEEDBACK

How many people have you been able to meet and interact online and physically with thanks to the Conference platform?

1

(lowest)

11

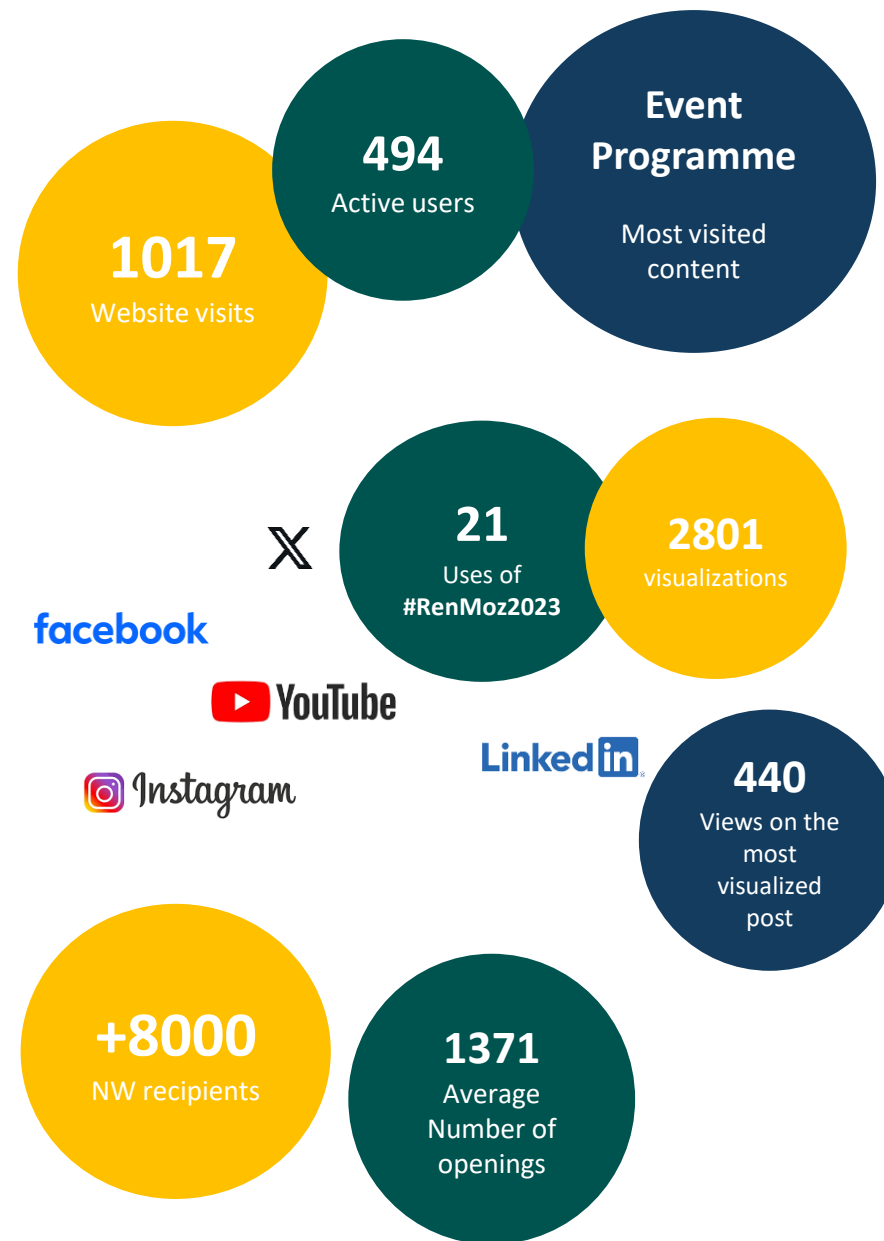
(average)

30

(max)

DIGITAL DISSEMINATION

EVENT WEBSITE	1 + event APP
EVENT EXTERNAL PAGES	3
SOCIAL MEDIA POSTS	65 On 5 different platforms
DEDICATED NEWSLETTERS	7 PT + 5 ENG
INCLUSION IN ALER's and AMER's MONTHLY NEWSLETTER	6 PT + 4 ENG



MEDIA REPORT

Media	29 articles	11 different sources
TV interviews	6 interviews	4 different channels
TV and radio coverage	5 stories	5 different sources
Dedicated thematic booklet (caderno temático)	5 (+1 pending) articles	4 (+ 2 pending) interviews



No próximo dia 24 de Novembro, sexta-feira, realiza-se a 3ª Conferência Empresarial – Renováveis em Moçambique (RenMoz), a ter lugar no Hotel Montebelo Indy em Maputo. O evento, considerado como o ponto de encontro dos principais stakeholders e especialistas nacionais e internacionais do sector das energias renováveis, surge no seguimento do “Mozambique – EU Global Gateway Investment Forum” que decorrerá nos dias antes, a 22 e 23 de Novembro.

A edição deste ano vem reforçar as duas edições anteriores, acentuando o historial da RenMoz enquanto evento de referência do sector, organizado por quem acompanha e conhece todos os detalhes sobre as energias renováveis em Moçambique.

Muitas actividades estão previstas para esta conferência, destacando-se o lançamento da 3ª edição do ‘Resumo: Renováveis em Moçambique 2023’, sucedendo-se às publicações de 2022 e de 2021, reforçando-se enquanto publicação-chave sobre o sector das energias renováveis no mercado moçambicano.

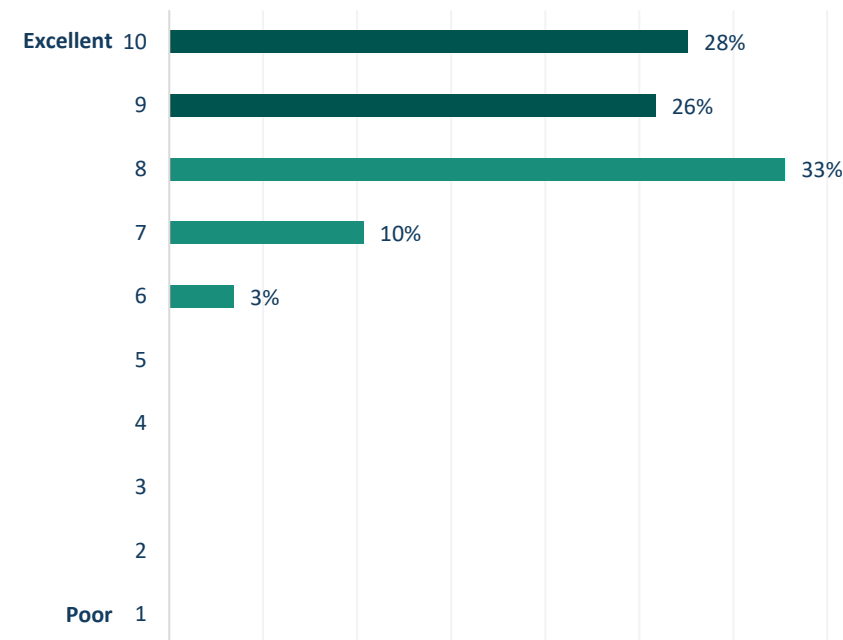
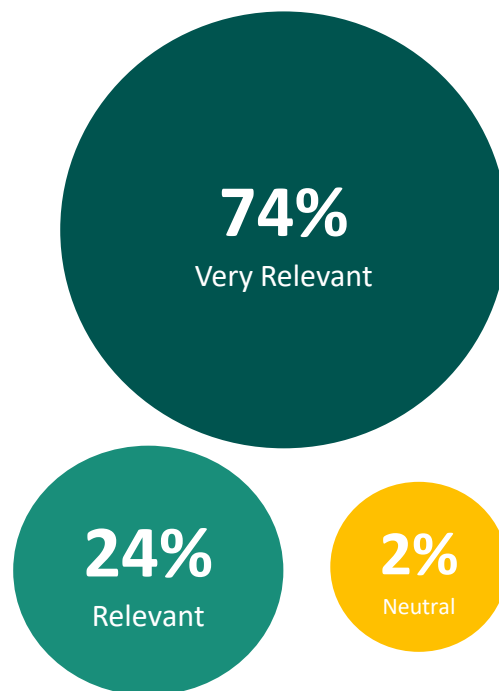


PARTICIPANT'S EVALUATION

How pleased were you with the conference?

How do you rate the relevance of the Conference?

How would you rate the conference in general?

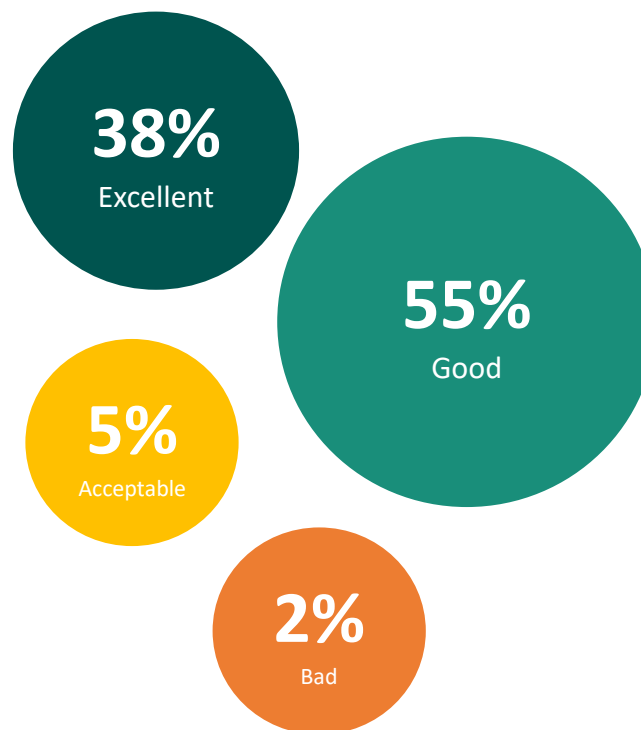


PARTICIPANT'S EVALUATION

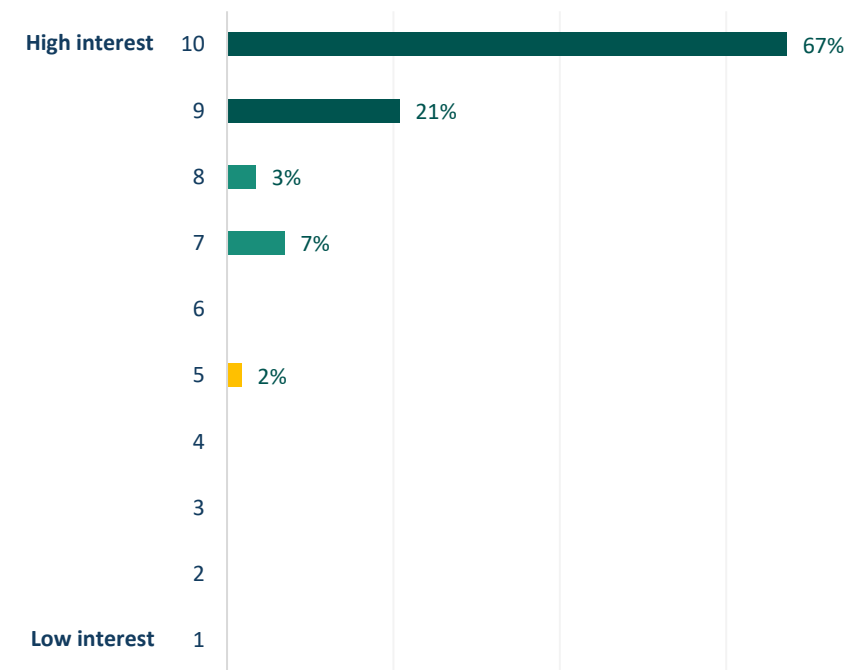
How would you rate the quality of the content presented during the event?



How would you rate the quality of the speakers at the event?



Are you interested in taking part in future GET.invest events?





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A big thanks to our partners!





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And to our sponsors!

GOLD



SILVER



BRONZE





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See you in November for the 2024 Edition!

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