



# Africa-EU Renewable Energy Cooperation Programme

Creating opportunities for renewable energy



# **Trade Mission**

# Missão Empresarial - Energia Solar: Oportunidade de Negócio

## 24 Outubro 2017 | Maputo, Moçambique

O Programa África-UE para a Cooperação nas Energias Renováveis (RECP), visa estimular o desenvolvimento do mercado de energia renovável em Moçambique e incentivar o investimento do sector privado através da organização de uma missão empresarial com empresas Europeias para visitarem o País.

A missão empresarial a Moçambique "Energia Solar como Oportunidade de Negócio", irá decorrer de 23 a 27 de Outubro de 2017 e será composta por até 15 empresas Europeias do sector solar Europeu, até 25 empresas Moçambicanas, e até 5 empresas de outros países Africanos.

As empresas participantes estão também convidadas a estarem presentes na conferência da ALER "Renováveis na Electrificação de Moçambique" que terá lugar nos dias 25 e 26 de Outubro em Maputo, Moçambique.

#### **Quem Deve Participar?**

Empresas Moçambicanas interessadas no mercado da energia solar

- Empresas de imobiliário comercial
- Indústria de agro-processamento
- Indústria das telecomunicações
- Indústria da hotelaria e turismo
- Indústria de alimentação e bebidas
- Promotores de projectos

#### Como se Inscrever?

#### Para mais informação visite:

https://www.africa-eu-renewables.org/events/

### Para se inscrever consulte:

http://www.eclareon.com/en/recp-registermozambique

#### ou contacte:

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The Africa-EU Renewable Energy Cooperation Programme (RECP) aims to stimulate the market development for renewable energy in Mozambique and incentivise the private sector towards investment by organising a European joint trade visit to the country.

The Trade Mission "Solar Energy as Business Opportunity" will take place between 23 and 27 October 2017 and will consist of up to 15 European solar energy oriented companies, up to 25 Mozambican companies, including 5 other African companies.

Participating companies are also invited to attend the ALER RE conference "Renewables in the electrification of Mozambique" which will take place during 25 and 26 of October, in Maputo, Mozambique.

#### Who should attend?

Mozambican Companies interested in the solar energy market

- Commercial Real Estate
- Agricultural industry
- Telecommunications industry
- Hotel and tourism industry
- Food and beverage industry
- Project Developers

#### How to Register?

#### For further information please visit:

https://www.africa-eu-renewables.org/events/

### Please click here to register:

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# Which concrete opportunities exist in the Mozambican market for solar energy?

- » Diesel substitution and hybrid solar-battery system providers
- » System integrators, energy management systems and storage solution providers for islands and mini-grids
- » Manufacturers and providers of PV components: inverter module, meter reader for network supply and charge controller and batteries for offgrid usage
- » Service and installation providers of rooftop PV and solar cooling applications
- Retail and PAY-GO system providers



#### **Benefits for Participants**

- » Establish direct contacts with European businesses and Mozambican authorities
- Discover Mozambique's full market potential and opportunities for co-operation and investments
- » Gain thorough insights on market regulations and governmental policies
- » Intimate networking environment with handpicked businesses from Europe, Mozambique and other African countries

# **Trade Mission Approach**

The RECP trade missions aim to stimulate the market for renewable energy in Africa by encouraging and supporting private sector engagement. specifically, the missions will create opportunities for African and European companies to develop

partnerships, acquire know-how, identify investment opportunities and support technology transfer.

#### **Conditions of Participation**

- » The trade mission is an invite-only event and capacities are limited.
- Appropriate focus of industry/technology On-time registration



| rogramme: 24 - 26 October 2017 |  |
|--------------------------------|--|
| TUE 24                         | Workshop  » Input on market potentials from Mozambican expert speakers  » Introduction of European companies  » Financing renewable energy projects in Mozambique  » Evening reception |
| WED 25                         | ALER conference - Renewables for the Electrification of Mozambique  » Presentations on regulatory and policy framework  » Organised B2B meetings                                       |
| THUR 26                        | ALER conference day two  » Off-grid: mini-grids and solar home systems  » On-grid: large scale IPP projects and small projects   |

Preliminary outline programme, subject to change.











