



MEMBERSHIP CATEGORIES 2021











INDIVIDUAL MEMBERS





## **ALER'S MEMBERSHIP CATEGORIES**



#### ASSOCIATE MEMBERS

Commercial firms engaged in activities relating to the use of renewable energy and interested in contribute to ALER's activities.

#### Sub-Categories:

A: Companies with turnover ≥ 50 M€

B: Companies with turnover ≤ 50 M€

C: Companies with turnover ≤ 10 M

**Locals PALOP+ET:** Companies registered in the PALOP or East Timor



#### NON-PROFIT ASSOCIATE MEMBERS

Non-Profit Entities engaged in activities relating to the use of renewable energy and interested in contribute to ALER's activities.

Sub-Categories:

Institutions: Associacions, Agencies, Foudations, Institutes, Confederations, Comissions, Funds, Profesional Groups, Chambers of Commerce and any other non-profit non included in the sub-categories below.

**Academia:** Universities, Polytechnics, Schools, Research and Training Centres or any other non-profit entity with competences on education, training and research áreas.

NGOs: Non-Governmental Organisations





## **ALER'S MEMBERSHIP CATEGORIES**



#### PREMIUM MEMBERS

Individual or collective legal persons who have special interest in the establishment, implementation and enactment of ALER, and contribute to it with a higher entry fee which would enable ALER a sufficient budget to proceed with its purposes.



#### **HONORARY MEMBERS**

Individual or collective legal persons to which the General Assembly assigns this category, by merit of important services on behalf of the Association or its purposes.



#### **INDIVIDUAL MEMBERS**

Individual persons interested in ALER activities and want to contribute for the mission of promote renewable energies in portuguese-speaking countries.





- Save internal resources through access to discounts and business opportunities made available by ALER;
- Increase the value of renewable energy national markets in the priority countries together with the value of the market share of the private sector;
- To foreign members, ALER will facilitate the entry, investment and export to Portuguese speaking countries, being the focal contact point;
- To national members, ALER will boost national companies promoting new business opportunities and exploring partnerships with more experienced entities.



# BENEFITS AND ADVANTAGES

- Have access to privileged information, resumed and updated at national and international level, through Monitoring Services:
  - News
  - Opportunities of Financing and Investment
  - Legislation
- Receive first-hand market data, including information about new projects launching and tenders;
- Have access to an extensive network of contacts;
- Promote the exchange of knowledge and experiences among Members.





- Get in direct contact with policy makers;
- Participate in and influence the definition of the regulatory framework for RES support;
- Increase the intervention capacity and the negotiating power of the sector;
- Raise public and governmental awareness about RES potential;
- To small scale members, give them an active voice and allow them to reach contacts and business opportunities they would not have access to isolated;
- To large scale members, diversify the networking channels, have access to higher level contacts and increase acceptance of proposals for being in representation of a whole sector and not individual.





#### For all members:

- Participation in GT and internal meetings of ALER
- Contribution and access to the analyzes and recommendations produced
- Receipt of exclusive information about the markets in which ALER operates
- Access to <u>news</u>, <u>opportunity and legislation</u> <u>monitoring services</u>
- Access to <u>Market Sheets</u>
- 6. 20% discount on sponsorship manual
- Access to exclusive discounts on all internal initiatives that are not free, and negotiated discounts for external initiatives
- 8. Participation in the ALER Open Day
- 9. Reference on the <u>ALER website</u> with logo + text + link

### Differentiated by level of Members:

- 1. Number of votes in AG:
  - 1. Premium: 10
  - 2. Associate Members: 5
  - 3. Non-Profit Associate Members: 5
  - 4. Individual: 3
  - 5. Honorary: 1
- 2. Free articles in ALER's montly newsletter
  - 1. Premium: 2 articles + 1 editorial
  - 2. Category A, B e C: 2 articles
  - Locais + Non-Profit: 1 article
- Acess to opportunities according to category:
  - Nominations as speakers for internal and external events
  - Participation in exclusive networking opportunities



CATEGORY	SUB-CATEGORY	ANNUAL FEE	MONTHLY FEE
Premium Members		7500€	625€
Associate Members	Sub-Category A (turnover ≥ 50 M€)	4800€	400€
	Sub-Category B (turnover < 50 M€)	3000€	250€
	Sub-Category C (turnover ≤ 10 M€)	1500€	125€
	Locals PALOP+ET (Registered in PALOP* or East Timor)	840€	70€
Non-Profit Associate Members	Institutions	720€	60€
	Academia	480€	40€
	NGOs	300€	25€
Individual Members		96€	-
Honorary Members		-	-

<sup>\*</sup> African Portuguese-speaking country



PLATFORM TO PROMOTE INVESTMENT, EXPERIENCE, TECHNOLOGY AND RENEWABLE ENERGIES' POTENTIAL, PUTTING ALL STAKEHOLDERS IN CONTACT AND ENSURING A FAVORABLE REGULATORY FRAMEWORK





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